

Message Text

UNCLASSIFIED

PAGE 01 HELSIN 02639 161243Z

ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-05 CIAE-00 COME-00
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 /039 W
-----106445 162003Z /64

R 161131Z AUG 78

FM AMEMBASSY HELSINKI

TO SECSTATE WASHDC 3081

INFO AMEMBASSY COPENHAGEN

AMEMBASSY OSLO

AMEMBASSY STOCKHOLM

UNCLAS HELSINKI 2639

E.O. 11652: N/A

TAGS: EAIR, ETRN, FI

SUBJECT: NORTHWEST AIRLINES ROUTES TO SCANDINAVIA

1. INDEPENDENT DAILY HELSINGIN SANOMAT REPORTED ON AUGUST 16 THAT NORTHWEST AIRLINES HAS RECEIVED PERMISSION FROM BOTH SWEDISH AND DANISH CIVIL AIR AUTHORITIES TO OFFER LOW FARES TO THE US. THE NEWSPAPER QUOTED FARES OF US DOLLARS 330 NEW YORK TO STOCKHOLM AND US DOLLARS NEW YORK TO COPEHAGEN.

2. THE PAPER CONTINUED THAT NOW THAT THE NORTHWEST PILOTS' STRIKE IS OVER, TWICE DAILY DC-10 FLIGHTS WILL START IN A FEW WEEKS. POSSIBILITIES THAT NORTHWEST WOULD FLY TO HELSINKI WERE MENTIONED, BUT THE FINNISH NATIONAL BOARD OF AVIATION HASN'T RECEIVED AN APPLICATION YET.

3. SAS DIRECTOR CARL-OLOV MUNKBERG WAS QUOTED AS SAYING THAT SAS WILL COMPETE PRICEWISE IN RESPONSE TO NORTHWEST'S PERMISSION TO FLY AT SUCH LOW FARES. FINNAIR, HOWEVER, DOES NOT EXPECT TO PARTICIPATE IN PRICE COMPETITION UNTIL SUCH TIME AS NORTHWEST ALSO SERVES HELSINKI.

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4. ACCORDING TO AVIATION WEEK, AS QUOTED BY HELSINGIN SANOMAT, FINNAIR CARRIED 0.4 PERCENT OF NORTH ATLANTIC TRAFFIC IN 1977, AND ITS CAPACITY RATE WAS AROUND 36 PERCENT FULL, OR TWO OF THREE SEATS WERE EMPTY ON EVERY FLIGHT. FINNAIR'S CHEAPEST FARE IF FMK 1,600 (ABOUT US 400 DOLLARS), AND ITS AVERAGE PRICE IS FMK 2,000 - 2,500 (US 500 - 630 DOLLARS). CURRENTLY FINNAIR IS CARRYING 90 - 100

PASSENGERS PER DC -0 FLIGHT (CAPACITY 260 - 270
PASSENGERS).

5. FULL TEXT OF HELSINGIN SANOMAT COVERAGE FOLLOWS
SEPAIR.

FRY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIR ROUTE AGREEMENTS
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Draft Date: 16 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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From: HELSINKI
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1978/newtext/t19780860/aaaabxyu.tel
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Litigation History:
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TAGS: EAIR, ETRN, FI, NORTHWEST AIRLINE
To: STATE
Type: TE
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